



# THE MCGOWAN COMPANIES

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## News Release:

### THE MCGOWAN COMPANIES REBRAND THEIR CORE INSURANCE OPERATIONS

FAIRVIEW PARK, OH, February 7, 2011 – The McGowan Companies Inc. in Fairview Park, OH announced that it has rebranded its core insurance operations.

- McGowan and Company, Inc. has been renamed McGowan Program Administrators.
- Statehouse Casualty Managers, Inc. and The Windward Group, Inc. have merged to form McGowan Excess & Casualty.
- McGowan, Donnelly & Oberheu, LLC's name will not change.

The company's rebranding campaign is designed to eliminate any confusion in the marketplace and to make it easier for brokers to access all McGowan product offerings. "Our intent has always been to empower our brokers with aggressive, flexible and creative products that capitalize on the changes in the insurance marketplace. Along those lines, our new branding provides our customers with more intuitive access to our broad array of products and services." said Thomas B. McGowan, IV, President and CEO of The McGowan Companies.

Since its founding many decades ago, The McGowan Companies has become one of the largest, oldest and most profitable firms of its type in the United States. "Our philosophy has always been to deliver products to our brokers which allow them to distinguish themselves from their competition, from both a pricing and coverage perspective. At the same time, we have delivered extraordinary long-term profitability to our carriers. Satisfying the dual objectives of our brokers and carriers has made us an extremely-stable platform, which is a rare commodity in the insurance industry."

### About The McGowan Companies

MCGOWAN PROGRAM ADMINISTRATORS ("MPA") designs, administers and markets highly-specialized programs of insurance; these programs are available exclusively through MPA. MPA's programs are offered on "A"-rated, Admitted paper and are available in all 50 states.

MCGOWAN EXCESS & CASUALTY ("MEC") is a Managing General Underwriter that specializes in writing Umbrella and Excess Liability products for a broad range of commercial customer types and sizes. MEC underwrites on behalf of "A"-rated carriers, on both Admitted and Non-Admitted paper, and its products are available in all 50 states.

MCGOWAN, DONNELLY & OBERHEU ("MDO") is a wholesale insurance broker specializing in the placement of Professional and Management Liability risks. It works exclusively with retail brokers and can provide primary and excess solutions via dozens of "A"-rated carriers, on both Admitted and Non-Admitted paper.

For more information on any of The McGowan Companies and its products, visit [www.mcgowancompanies.com](http://www.mcgowancompanies.com).

### Contacts:

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All policies bound through McGowan & Company, Inc. and its Trading Names • Admitted to practice in all 50 States

Blacksmith's Insurance Services  
Blacksmiths of Boston Insurance Services  
Insurance Providers Consortium  
McG&C Insurance Brokerage  
McGowan & Company Insurance Services, Inc.  
McGowan & Company, Inc.  
McGowan Excess & Casualty

McGowan Insurance Brokerage of California, Inc.  
McGowan Insurance Brokerage of Massachusetts  
McGowan Insurance Services  
McGowan Insurance Services of California  
McGowan Insurance Services of New York  
McGowan Insurance Services of Texas, Inc.  
McGowan Insurance Underwriters  
McGowan Program Administrators

McGowan, Donnelly & Oberheu, LLC  
Phelan Risk Management Service Company  
Program Management Service Company  
Program Managers International, Inc.  
Statehouse Casualty Managers, Inc.  
The McGowan Holdings Group, Ltd.  
The Windward Group, Inc.